

## *Guiding Your Business to Top Talent*

Naviga is a nationwide full-service professional recruiting firm. We specialize in Sales and Marketing recruitment for Individual Contributor to Executive Level positions. Whether your business is in startup or expansion, or you need assistance with your recruiting strategy, we provide a solid partnership to help win the war for top talent!



### Key Differentiators

- We act as an extension of our clients' teams.
- We offer industry-leading response time for candidate submittals.
- We maintain a focus on candidate quality rather than quantity of submittals
- Our services are nationwide in scope.
- We learn our clients' businesses and sell candidates on employment opportunities.
- Confidentiality Assured — for clients and candidates.
- Diversity is a goal with every placement.

### Services Provided

#### Contingency or Contained Search

- Sales
- Marketing
- Operations

#### Hourly Partnership

- Resume Referral
- Lead Generation
- Candidate Qualification

### **Examples of Work**

- **Sales**
  - ⇒ VP Sales - Mid-Size Company
  - ⇒ General Sales Manager - Fortune 100 Company
  - ⇒ Service Sales Rep - Fortune 100 Company
- **Marketing**
  - ⇒ Brand Manager - Fortune 100 Company
  - ⇒ Director Public Relations - Midsize Company
  - ⇒ Sr. Director Marketing - Fortune 100 Company
- **Operations**
  - ⇒ General Manager - Fortune 100 Company
  - ⇒ CFO - Start-Up Company
  - ⇒ Operations Manager - Fortune 100 Company